

800-395-1053. Ext. 4002

# **ApexAdvantage® Annuity Quick Reference**

As of 3/5/2025

| Lincoln, NE  Financial Strength Ratings AM Best 'A' (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022.  Standard & Poor's Poort Commission reduction.  Standard & Poor's Poort Commission reduction.  Sweep (Allocation) Dates (Allocation) Dates (Pick) Point Will Par. Rate  Diplomal booster upgrade that provides double income upon impairment—no confinement required.  Diplomal booster upgrade that provides double income upon impairment—on confinement required.  Diplomal booster upgrade that provides double income upon impairment—on confinement required.  Point-to-Point will Par. Rate  Two-Year  Two-Year  165%  Sap MARC 5% Index Point-to-Point will Par. Rate  Two-Year  188P MARC 5% Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Multi Asset Index Point-to-Point will Par. Rate  Two-Year  189P US Governance Mu | Insurance<br>Carrier   | Product   | Features  | Income Riders  | Interest Crediting Options†  |                                     | Liquidity  | Available<br>States  |
|--|--|---|---|--|--|-------------------------------------|--|--|
| Ameritas Life received in good order one business day prior to the sweep date.  Ameritas Life Insurance Corp. of  Insurance Co | Carrier  Ameritas Life Insurance Corp., Lincoln, NE  Financial Strength Ratings  AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022.  Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022.  Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life | 10-year modified single premium deferred fixed index annuity*  Issue Ages 0-85 (Q and NQ)  Premium Amounts • \$25K minimum Year 1. • \$5K minimum additional (Year 1 only). • \$2M maximum per owner without Home Office approval or commission reduction.  Sweep (Allocation) Dates 5th, 15th, and 25th of each month. Applications, requirements, and premium must be received in good order one business day prior | Highly competitive, income- focused FIA designed to rank among the top products for guaranteed income in the first three years.  Income payouts can begin in as soon as 30 days, starting at age 50.  Choice of level or increasing income and covered lives when income begins, not at issue.  Spousal income designed to top the charts.  Optional booster upgrade that provides double income upon impairment—no confinement required.  Diverse interest crediting options, including a BNP Paribas index option based on performance of a governance-focused index.  Death benefit equal to greater of accumulation | Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow RiderSM or FutureNow Rider  • Competitive early income for clients who want to start enjoying their future now.  • Powered by:  • 43% benefit base bonus.  • 6% roll-up rate for up to three years.  • Choice of single or spousal and level or increasing income payouts upon income election:  • Level—Consistent, predictable payouts for life.  • Increasing—Benefit base increases by 100% of policy earnings.  • Payouts available after 30 days, starting at age 50.  • 1.25% annual charge.**  FutureNow Rider With Booster  • Same as FutureNow Rider, plus double payouts for impairment in two of six a ADLs.  • Double payouts available upon qualification after Year 2. | One-Year S&P 500® Point-to-Point w/ Par. Rate One-Year S&P MARC 5% Index Point-to-Point w/ Par. Rate Two-Year S&P MARC 5% Index Point-to-Point w/ Par. Rate One-Year BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate Two-Year BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate Two-Year BNPP US Governance Multi Asset Index Point-to-Point w/ Par. Rate One-Year Fixed Account | 45%<br>150%<br>205%<br>165%<br>230% | Penalty-Free Withdrawals 10% of account value annually after Year 1 or required minimum distribution (RMD) associated with the policy.  Surrender Schedule (+/- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0%  Waiver of Surrender Charge Riders Included at no additional cost: • Confinement. • Terminal Illness. • Home Health Care.*  Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest credited at the nonforfeiture interest rate, | Available in all states except CA and NY.  ApexAdvantage:  AK, AL, AR, AZ, CO, CT, DC, DE, FL¹, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY  1. Waiver for Home Health Care not |

In approved states, ApexAdvantage Index Annuity (Form ICC22 2707 with ICC22 2707-SCH or 2707 with 2707-SCH) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group®. Ameritas and Legacy Marketing Group are separate, independent entities. ApexAdvantage Index Annuities are modified single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claimspaying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. ApexAdvantage is a registered service mark and FutureNow Rider is a service mark of Legacy Marketing Group. Ameritas® is a registered service mark of Ameritas Life Insurance Corp.

Withdrawals may be subject to income tax. If withdrawals are made before age 59½, they also may be subject to an IRS penalty tax. Ameritas and their authorized representatives do not give legal or tax advice. It is recommended that tax advisers be consulted.

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- \* May vary by state and may not be available in all states. Check current State Approval Matrix.
- \*\* Multiplied by the premium accumulation value during the accumulation phase and by the benefit base during the withdrawal phase.
- + The minimum participation rate is 10% for all index options; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.



800-395-1053. Ext. 4002

# FlexMark Select® Series Annuity Quick Reference

As of 3/5/2025

| Lincoln, NE single premium withdrawal benefit rider).** policy issue:  Select Plus:  | AV: \$0-\$199,999 \$200,000+ Withdrawals No Fee Feet No Fee Feet  AVERTREE of Communication Communicati | Select and Plus: AL, AR, AZ, CO, DC,  |
|--|---|---|
| Strength Ratings   Issue Ages   0-85 (Q and NQ)   0-85 (Q and NQ | nd LT:    7.10%    9.40%    7.45%    9.75%    10.00    1  | ## FL1 (0–64), GA, IA, II., KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY  ### LT and LT Plus:  ### AK, CA12.3.45.6.7,  CT, DE, FL1 (65+), HI, ID, IN³, MA1.5, MN³, MO³, NH³, NJ³, NM, NV, OH, OK, OR³, PA³, SC, TX, UT³, WA³  ### AK CA12.3.45.6.7, CT, DE, FL1 (65+), HI, ID, IN³, MA1.5, MN³, MO³, NH³, NJ³, NM, NV, OH, OK, OR³, PA³, SC, TX, UT³, WA³  ### AV II. No Home Health Care Waiver. 2. No Income Booster. 3. 2% bonus and 9-year surrender schedule apply. 4. No MVA. 5. No Confinement Waiver. 6. No Terminal Illness Waiver. 7. No extra 10% emergency w/d. 8. Fee interest crediting options not available. 9. No 2-year |

In approved states, FlexMark Select Index Annuities (Form 2705-SCH or 2705-SCH-L) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Légacy Marketing Group®. Ameritas and Legacy Marketing Group are separate, independent entities. FlexMark Select Index Annuities are single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. FlexMark Select and MvFit Income Rider are registered service marks of Legacy Marketing Group. Ameritas® is a registered service mark of Ameritas Life Insurance Corp. Unless otherwise specified, any person of entity referenced herein is not an affiliate of Ameritas or any of its affiliates.

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- \* May vary by state and may not be available in all states. Check current State Approval Matrix.
- \*\* GLWB income riders are not available with all tax-qualified plan types. See Income Riders column for cost.

  † Fee and multi-year options are not available in all states. On the 1-year fee options, a 1% fee is deducted at the beginning of each 1-year index period. On the 2-year fee options, a 2% fee is deducted at the beginning of each 2-year index period. Indexes not in
- existence for at least 10 years may not be illustrated in some states.

  The minimum participation rate is 15% for all index options; the minimum guaranteed cap is 1% for index options without a fee and 1.50% for index options with a fee; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.50%.

  The BNP Paribas Momentum Multi-Asset 5 Index, also known as the BNP Momentum 5 Index, launched on 1/27/2017. The US Innovative Leaders 5 Index launched on 1/28/2020. They are new indexes with limited historical information. For index information, visit https://momentum5index.bnpparibas.com and https://innovativeleaders.bnpparibas.com.



# LibertyMark Freedom<sup>®</sup> Series Annuity Quick Reference

As of 2/21/2025

| Insurance<br>Carrier                          | Product   | Features   | Withdrawals/<br>Surrender <sup>⁺</sup>   |  | _  | nteres<br>ting O <sub>l</sub>                           | -  |   |  |   | Minimum<br>Guarantees   | Approved<br>States  |   |  |   |
|---|---|--|--|--|--|---|--|---|--|---|---|---|---|--|---|
| Americo<br>Financial Life<br>and Annuity      | LibertyMark Freedom Series single premium deferred fixed indexed annuities*   | Accumulation powerhouse<br>with freedom from<br>mandatory fees.  | Penalty-Free<br>Withdrawals<br>Up to 10% of AV annually  |  | 10   |   | 10 L   | Plus,<br>T Plus   |  | 7   | Guaranteed Minimum<br>Value (GMV)<br>87.5% of premium, minus                    | 10 and 10 Plus:<br>AR, AZ, CO, DC, GA, HI, IA,<br>IL, IN, KS, KY, LA, MA <sup>1</sup> , MD <sup>2</sup> ,<br>ME, MI, NC, ND, NE, NM, RI,                                      |   |  |   |
| Insurance<br>Company,<br>Kansas               | Product Version Bonus (Years)   | <ul> <li>Simple yet powerful S&amp;P<br/>500<sup>®</sup> IQ Index** options.</li> </ul>  | after the first year. RMDs accepted Year 1 per   |  | No<br>Fee  | 1.75%<br>Fee  | No<br>Fee  | 1.75%<br>Fee  | No<br>Fee  | 1.50%<br>Fee  | any gross withdrawals and applicable premium tax, plus interest credited at the | SD, TN, VT, WI, WV, WY  |   |  |   |
| City, MO  Financial  Strength                 | 10 LT (CA) NA 9<br>10 Plus, 10 LT Plus 7% 10  | 10, 10 LT NA 10 10 LT (CA) NA 9 10 Plus, 10 LT Plus 7% 10 10 LT Plus (CA) 6% 9 7 NA 7  Heritage Maximizer Optional enhanced death benefit rider, available with non-bonus products that  | to chargeback).  The minimum withdrawal  | 1-Yr S&P 500 PTP<br>w/ Cap   | 8.65%  | 14.25%  | 6.55%  | 10.75%  | 8.45%  | 12.90%  | Guaranteed Minimum Value Interest Rate (GMVIR), available upon                  | AK, CA <sup>3</sup> , CT, DE, FL <sup>3</sup> , ID, MN, MO <sup>2</sup> , MT, NH, NJ <sup>2</sup> , NV, OH <sup>2</sup> , OK, OR, PA <sup>2</sup> , SC, TX, UT <sup>2</sup> , |   |  |   |
| Rating  AM Best "A"                           | 7 NA 7  |  | minimum remaining  | 2-Yr S&P 500 PTP<br>w/ Par.  | 74%  | 103%  | 55%  | 84%   | 70%  | 95%   | full surrender, death,  | VA, WA <sup>2</sup>   |   |  |   |
| (Excellent)<br>for financial<br>strength. 3rd | Optional enhanced death benefit rider, available with non-bonus products, that  |  | upgrade earnings potential.  | participation rates to upgrade earnings potential.                             | gs potential.  Surrender Schedules  10:  | 1-Yr S&P 500 IQ<br>Index** PTP w/ Cap                   | 14.40%   | N/A   | 8.80%  | N/A   | 12.95%  | N/A   | Current Guaranteed<br>Minimum Value<br>Interest Rate: | <u>Z:</u><br>AK, AR, AZ, CA <sup>3</sup> , CO, CT,<br>DC, DE, FL, GA, HI, IA, ID, IL,<br>IN, KS, KY, LA, MA <sup>1</sup> , MD <sup>2</sup> , |   |
| highest of<br>15 ratings.                     | provides a 30% death benefit bonus on the entire Accumulation Value.  • Index gains credit at death.  • No market value  8,   | 8, 7, 6, 5, 0%.  | 1-Yr S&P 500 IQ<br>Index** PTP w/ Par.   | 73%  | 102%   | 54%   | 83%  | 69%   | 2.85%, effective with contracts issued on or after 1/1/2025 (subject to change | ME, MI, MN, MO <sup>2</sup> , MT, NC,<br>ND, NE, NH, NJ <sup>2</sup> , NM, NV,<br>OH <sup>2</sup> , OK, OR, PA <sup>2</sup> , RI, SC, |   |   |   |  |   |
| Rating as of 2/21/2025                        | death after three years.  No underwriting required.  Only costs 0.30% annually, deducted  | • Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*+  • Accepts Q and NQ money;  | ver of Surrender ges Upon Nursing e or Hospital 10 Plus: 1-15   1 | 205%   | 173%   | 233%  | quarterly).  Guaranteed Minimum  Declared Rates  | SD, TN, TX, UT <sup>2</sup> , VA, VT, WA <sup>2</sup> , WI, WV, WY  Heritage Maximizer: |  |   |   |   |   |  |   |
|   | <ul> <li>at the end of each contract year.</li> <li>Not approved with "Plus" products<br/>or in MD, MO, NJ, OH, PA, UT,<br/>and WA.</li> </ul>                                      |  | Endorsement.*+ 8.5, 7.5  • Accepts Q and NQ money; 10 LT F   | Endorsement.*.† 8.5, 7.5, 6.5, 5.5, 0%.  • Accepts Q and NQ money; 10 LT Plus: | 73, 13, 12.5, 11.5, 10.5, 9.5, 8.5, 7.5, 6.5, 5.5, 0%.  75  10 LT Plus: 11.9, 9.4, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%. | IQ money;<br>Inherited<br>EP IRAs;<br>tory              | Endorsement.*+  Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++  Death Benefit—Greatest  8.5, 7.5, 6.5, 5.5, 0%.  10 LT Plus: 11.9, 9.4, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%.  7: 9, 8.5, 8, 7, 6, 5, 4, 0%. | 2-Yr SG Columbia<br>Adaptive Risk<br>Allocation Index PTP<br>w/ Par.                    | 255%   | 352%  | 185%  | 282%  | 239%  | 321%   | Participation Pate: 5%  1. Waive                                      |
|   | Issue Ages Ages Product Version (Q, NQ)   | traditional, Roth, Inherited<br>(spousal), and SEP IRAs;<br>and non-contributory   | 4.2, 3.1, 2.1, 1, 0%.  | 4.2, 3.1, 2.1, 1, 0%.  |  |   |  | 4.2, 3.1, 2.1, 1, 0%.   | 1.2, 3.1, 2.1, 1, 0%. 1-Yr SG Laser Index 181% 252% 13                         | 135%  | 205%  | 171%  | 232%  | Declared Interest Option: 0.15%.   | Hospital Confinement Endorsement not available. 2. Heritage Maximizer |
|   | 7, 10, 10 LT 0–85 10 Plus, 10 LT Plus 0–80 Heritage Maximizer 0–75  | Death Benefit—Greatest of 100% of AV (130% with Heritage Maximizer), return of premium less prior gross withdrawals,† or GMV at death.      Death Benefit—Greatest of 100% of AV (130% with Heritage Maximizer), return of premium less prior gross withdrawals,† or GMV at death. | of 100% of AV (130% with<br>Heritage Maximizer), return<br>of premium less prior gross<br>withdrawals,† or GMV<br>at death.  | Death Benefit—Greatest   | 403(b)/TSA plans.++  • Death Benefit—Greatest  | 403(b)/TSA plans. + + + + + + + + + + + + + + + + + + + |  | 2-Yr SG Laser Index <sup>§</sup><br>PTP w/ Par.   | 251%   | 348%  | 186%  | 284%  | 237%  | 320%   |   |
|   | Premium   |  |  | return gross   | er), return rior gross   | Declared<br>Interest Option                             | 4.60%  | N/A   | 3.30%  | N/A   | 4.25%   | N/A   |   | 65+ in FL on 10 LT Plus).  |   |
|   | \$10,000 minimum, Q and NQ.     \$2 million max. per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+).  Index Dates |  |  |  | Rates effective 2/21/2025 Check LegacyNet® for upd  45-Day Rate Lock:  Pays the greater of the premium is received.          | ates.<br>locked-in                                      | rate or th   | ne rate o   |  |   |   |   |   |  |   |
|   | Index Dates Tth, 14th, 21st, or 28th of the month.  |  |  | , ,  |  |   |  |   |  |   |   |   |   |  |   |

LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181. AAA321-7 (12/22), AAA321-10 (12/22); AAA321-10 DP (06/23), AAA321-10B DP (06/23), AAA2509 PTPP (02/22), AAA321-10B DP (06/23), AAA2509 PTPP WF (02/22), AAA2509 PTPC (02/22), AAA2509 PTPC WF (02/22), AAA Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ACA4139 (04/13), APA4139 (05/06), ASD4139 (05/06) ATX4139 (05/06). Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and inders for all limitations and exclusions. LibertyMark Freedom is a registered service mark, and Heritage Maximizer is a service mark, of Legacy Marketing Group.

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2
- In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.
- †† In CA, 403(b) transfers into new 403(b) affiliating confided and 103(2) § Also known as the SG Lead Asset Select Exposure Rotation Index.

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# ClassicMark® Series Annuity Quick Reference

As of 2/21/2025

| Insurance<br>Carrier  | Product   | Features   | Withdrawals/<br>Surrender <sup>§</sup>   | Inte<br>Crediting   |   | <b>i</b>  | Min. Guaranteed Rates  | Approved<br>States   |
|---|---|--|--|---|---|---|--|--|
| Americo Financial Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings.  Rating as of 2/21/2025 | ClassicMark Series single premium deferred fixed indexed annuities*  Product Version Bonus  10, 10 LT NA  10 Plus 4%  10 LT Plus 3%  Heritage MaximizersM Optional enhanced death benefit rider that provides a death benefit after Year 3 of 130% of the entire AV.  Available on all product versions, except in MD, MO, NJ, OH, PA, UT, and WA.  Current charge is 0.30%, deducted at the end of each contract year.  Issue Ages  Product Version (Q, NQ)  10, 10 LT 0-90  10 Plus, 10 LT Plus 0-80  Heritage Maximizer 0-75  Premium  \$10,000 minimum, Q and NQ.  \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+).  Index Dates  7th, 14th, 21st, or 28th of the month. | Optional upfront premium bonus vests 100% day one to jump-start earnings. Greater accumulation potential with S&P 500® IQ Index** and SG Laser Index† options. Game-changing FUSION Strategy <sup>SMTI</sup> that fuses together annual crediting and multi-year upside. First-year liquidity, penalty-free. Index gains credit at death. No market value adjustment (MVA). Issues to ages 86–90 with a five-year surrender schedule. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.* Accepts Q and NQ money; traditional, Roth, and SEP IRAs; and noncontributory 403(b)/TSA plans.§§ Death Benefit—greatest of 100% of AV (130% with Heritage Maximizer), GMV, or Return of Premium less prior gross withdrawals at death. | Penalty-Free Withdrawals Up to 10% of AV annually. The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000.  Surrender Schedules  10 (Ages 0–85): 13, 12, 11, 10.50, 10, 9, 8, 7, 6, 5, 0%.  10 LT (Ages 0–85): 10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%.  10 and 10 LT (Ages 86–90): 8, 7, 6, 5, 3, 0%.  10 LT Plus: 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%.  10 Plus: 14, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0%.  Check Sales Guide for CA and FL variations. | 1-Yr S&P 500 PTP w/ Cap 2-Yr S&P 500 PTP w/ Par. 1-Yr S&P 500 IQ Index** PTP w/ Cap 1-Yr S&P 500 IQ Index** PTP w/ Par. 1-Yr Gold PTP w/ Par. 1-Yr GG Laser Index† PTP w/ Par. 2-Yr SG Laser Index† PTP w/ Par. 1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 5-Yr FUSION Strategy† Fixed Rate on Gain: Par. Rate: Declared Interest Option  Rates effective 2/21/2025, and s Check LegacyNet® for updates. 45-Day Rate Lock: Pays the greater of the locked-date after premium is received After 45 days, current rates ap issue date. | 10,<br>10 LT<br>8.85%<br>74%<br>14.05%<br>52%<br>179%<br>248%<br>181%<br>250%<br>6%<br>133%<br>4.40%<br>ubject to cha | 10 Plus,<br>10 LT Plus 7.75% 65% 11.35% 64% 46% 158% 219% 158% 218% 3.90% ange. | Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender, death, or annuitization.  Current Guaranteed Minimum Value Interest Rate: 2.85%, effective with contracts issued on or after 1/1/2025 (subject to change quarterly).  Cap: Minimum guaranteed cap is 1%.  Participation Rate: Minimum guaranteed participation rate is 5%.  Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%.  Declared Interest Account: Minimum guaranteed annual interest rate is 0.15%. | 10 and 10 Plus: AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA, MA¹, MD², ME, MI, NC, ND, NE, NM, RI, SD, TN, VT, WI, WV, WY  10 LT and 10 LT Plus: AK, CA, CT, DE, FL, ID, MO², MN, MT, NH, NJ², NV, OH², OK, OR, PA², SC, TX, UT², VA, WA²  1. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available. 2. Heritage Maximizer not available. |

ClassicMark Forms: Series 411, 4204, 2181, AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ DP (06/23), AAA411 LG86+ DP (06/23), AAA411 LG806 (12/22), AAA411 LG10 BP (06/23), AAA413 (05/06), ATA413 (05/06), ATA4139 (05/06), ADA4139 (05/0

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Also known as the SG Lead Asset Select Exposure Rotation Index.
- †† Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
- § Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 59½.

§§ In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.

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800-395-1053, Ext. 4002

# JourneyMark® Series Annuity Quick Reference

As of 2/15/2025

| Insurance<br>Carrier  | Product  | Features  | Cascade Rider | Expanse Rider  | All   | ocation (   | Options  |   | Liquidity  | Approved<br>States   |
|---|--|---|---------------|--|---|---|--|---|--|--|
| Integrity Life Insurance Company, Cincinnati, OH A proud member of Western & Southern Financial Group Financial Strength Ratings* AM Best: A+ Superior ability to meet ongoing insurance obligations (second highest of 13 ratings; rating held since June 2009). Comdex Ranking:** 96 out of 100 Ratings are correct as of 2/15/2025, and are subject to change. | JourneyMark Series modified single premium deferred fixed indexed annuity products  Product Versions  Base Product Years Ages JourneyMark 10 JourneyMark 7 7 JourneyMark 5 5 86–90  With Cascade Rider JourneyMark 7 7  With Expanse Rider JourneyMark 7 7  Premium  • \$10K min., Q and NQ. • \$5K+ additional premium payments allowed during first contract year. • \$1.5M max., ages 0–75. • \$1M max., ages 76+.  Contract Guarantee Nonforfeiture value on 87.5% of the contract's premium minus withdrawals. The current nonforfeiture value is 2.40%.  Death Benefit Greater of 100% of account value (AV)—110% with Expanse Rider—plus interest credited as of the date of death, or the nonforfeiture value. | Choice of accumulation-focused base product without a rider charge or an optional rider upgrade on 7- and 10-year products. Competitive index options with participation rate and no cap, based on indices developed by some of the industry's biggest names—Citi and Goldman Sachs. The option to issue to age 90 with a short, 5-year duration. Waiver of Withdrawal Charge and Market Value Adjustment Rider upon confinement or limited life expectancy. Not available in CA.  Accepts Inherited (Stretch) IRA, Inherited Roth IRA, and NQ Stretch. |               | Guaranteed Lifetime Withdrawal Benefit Rider Optional upgrade with 7- and 10-year products. Guaranteed Lifetime Withdrawal Benefit: • Performance-driven benefit base that rolls up by: • 10% benefit base bonus (applied to each premium). • 200% of rate of interest credited for up to 15 years (capped at 15% per index year). • Income available in first year (must be age 60+). • Choice of level or increasing payouts.  Income Doubler: • 200% income payment for impairment in 2 of 6 ADLs. • Available after 3 index years.  Enhanced Death Benefit: • 110% of AV, including any interest paid on death. • Payable as a lump sum after the third index year if income isn't activated.  Liquidity: • 10% free withdrawals each index year after the first.  Expanse Rider charge: 1% • Assessed annually at the end of the index year based on the beginning-of-year GLWB benefit base. | Current Par. Rates†  Citi Flexi-Beta 5 E     JourneyMark 7:     JourneyMark 5:  Citi Flexi-Beta 5 E     JourneyMark 5:  Citi Flexi-Beta 5 E     JourneyMark 7:     JourneyMark 7:     JourneyMark 7:     JourneyMark 7:     JourneyMark 5:  Goldman Sachs F     JourneyMark 7:     JourneyMark 5:  S&P 500®, 1Y Poi     JourneyMark 7:     JourneyMark 5:  S&P 500®, 1Y Poi     JourneyMark 7:     JourneyMark 5:  Fixed Interest Op     JourneyMark 7:     JourneyMark 7:     JourneyMark 5:  Rates effective 2/15/ Check LegacyNet® for | 165% 177% 177% 177% 177% Excess Ret 237% 257% 257% 227% 227% Pathfinder, 75% Pathfinder, 116% Wariner, 1Y 162% 215% 215% 215% 215% int-to-Point 45% 49% 49% vition (curren 4.10% 4.40% (2025, and suor updates. | 165% 177% NA urn, 2Y Point 237% 237% NA urn, 5Y High 212% 227% NA 1Y Point-to-P 116% Point-to-Poir 162% NA Point-to-Poir 215% NA 45% 49% NA t declared rates 4.10% 4.40% NA biject to change | 197% 210% NA  **to-Point 282% 302% NA  **Water Mark 250% 265% NA  **oint 90% oint 139% **it 192% NA  **tt 255% NA | Penalty-Free Withdrawals Annual withdrawals are available after the first index year without a withdrawal charge or MVA (noncumulative; \$250 minimum): • 5% with base product. • 10% with Cascade or Expanse Rider.  Withdrawal Charges (+/- MVA)  Base Product: • JourneyMark: • 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 3, 2, 1, 0% • JourneyMark 7: 9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 0% • JourneyMark 5: 5, 4, 3, 2, 1, 0%  With Cascade Rider or Expanse Rider: • JourneyMark: 9, 9, 8.25, 7.25, 6.25, 5, 4, 3, 2, 1, 0% • JourneyMark 7: 9, 9, 8.25, 7.25, 6.25, 5, 4, 0%  Check Sales Guide for details and CA variations. | Availability: Approved in DC and all states except NY.  CA Variations: In California, state-specific withdrawal charges, MVA, and premium bonus vesting schedule apply, and Waiver of Withdrawal Charge and Market Value Adjustment Rider and Guaranteed Minimum Account Value Benefit are not approved. |

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- \* Ratings refer to the claims-paying ability of the insurance company and do not reflect the performance or safety of any investment product. The rating agencies listed are independent of each other and use proprietary evaluation criteria and rating scales.
- \* The Comdex Ranking is a composite of the financial strength ratings as determined by Standard & Poor's, Moody's, AM Best, and Fitch ratings. It ranks insurers on a scale of 1 to 100 (where 1 is the lowest) in an effort to reduce confusion over ratings because each rating agency uses a different scale.
- † The minimum participation rate is 4% for the S&P 500 index option and 10% for all other index options. The guaranteed minimum interest rate for the Fixed Interest Option is 2.50%.



# **PRODUCT OVERVIEW**

GROWTH COMMANDER SERIES—SINGLE PREMIUM DEFERRED FIXED INDEXED ANNUITIES

| Carrier                            | Product Version                  | Duration | Surrender Schedule<br>(No MVA)                   | Issue<br>Ages |
|------------------------------------|----------------------------------|----------|--|---------------|
| Americo Financial Life and Annuity | Growth Commander 10              | 10 years | 9, 8.7, 7.8, 6.8, 5.9,<br>4.9, 3.9, 3, 2, 1, 0%  | 0–85          |
| Insurance Company                  | Growth Commander 10<br>(CA Only) | 9 years  | 8.3, 8.2, 7.2, 6.2, 5.2,<br>4.2, 3.1, 2.1, 1, 0% | 0–85          |
| "A" rated by AM Best*              | Growth Commander 6               | 6 years  | 8, 8, 7, 6, 5, 4, 0%                             | 0–85          |

## **Features**

- **S&P 500 IQ Index\*\* options**—A simple, transparent index design offering the potential for higher caps and participation rates and improved renewal rate stability.
- Participation rate guarantee—Rates won't drop during the surrender period, eliminating the awkward renewal rate conversation (applies to Société Générale and Morgan Stanley 1- and 2-year index options).
- Fee options—Greater client control through the choice of index options with or without a fee.
- Diversification—A broad selection of custom-designed index options to help diversify your client's earnings potential.
- First-year liquidity—10% penalty-free access starting in the first year to respond to life's emergencies.

|   |          | ommander<br>6 | Growth Commander<br>10 |              |  |
|---|----------|---------------|------------------------|--------------|--|
| Interest Crediting Option Rates effective 2/21/2025, and subject to change.** | No Fee   | 1.50%<br>Fee  | No Fee                 | 1.50%<br>Fee |  |
| Declared Interest Option  | 4.00%    | N/A           | 4.05%                  | N/A          |  |
| 1-Yr S&P 500 <sup>®</sup> PTP w/ Cap  | 7.90%    | 12.00%        | 7.95%                  | 12.05%       |  |
| 1-Yr S&P 500 IQ Index** PTP w/ Cap  | 11.80%   | N/A           | 12.15%                 | N/A          |  |
| 1-Yr S&P 500 IQ Index** PTP w/ Par.   | 66%      | 90%           | 67%                    | 91%          |  |
| PARTICIPATION RATE GUARANTEED FOR THE S                                       | URRENDER | PERIOD:       |                        |              |  |
| 1-Yr SG Global Balanced Index PTP w/ Par.                                     | 156%     | 215%          | 159%                   | 217%         |  |
| 2-Yr SG Global Balanced Index PTP w/ Par.                                     | 210%     | 288%          | 214%                   | 292%         |  |
| 1-Yr Morgan Stanley Enhanced Allocation Index PTP w/ Par.                     | 143%     | 197%          | 146%                   | 199%         |  |
| 2-Yr Morgan Stanley Enhanced Allocation Index PTP w/ Par.                     | 221%     | 305%          | 225%                   | 309%         |  |

## Access<sup>†</sup>

- Up to 10% penalty-free withdrawals, available annually.
- RMDs accepted Year 1 per company practice.
- Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement (not available in MA).

#### **Premium**

- Maximum premium per owner without home office approval or commission reduction:
  - \$2 million, issue ages 0–75.
  - \$1 million, issue ages 76+.
- \$10,000 minimum premium, Q and NQ.

### **Guaranteed Minimum Value§**

• 2.85% on 87.5% of premium, minus any gross withdrawals and applicable premium tax. The current Guaranteed Minimum Value Interest Rate is effective with contracts issued on or after 1/1/2025 (subject to change quarterly).

# **Death Benefit**

 The greatest of the Accumulation Value, Guaranteed Minimum Value, or premium amount less any gross withdrawals.

# **Availability**

- Products are available in 47 states and DC (all states except AL, MS, and NY).
- Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans. (In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.)

# Visit www.GrowthCommanderFIA.com or contact your IMO for more information.



Growth Commander Forms: Series 319, 4204, 4139, 2508. AAA319-6 (12/22), AAA319-6 DP (06/23), AAA319-10 (12/22), AAA319-10 DP (06/23); ICC22 319-6, ICC23 319-6 DP, ICC22 319-10, ICC23 319-10 DP, AAA4204, AAA4139 (05/06), AAA2508 PTPP (02/22), AAA2508 PTPP WF (02/22), AAA2508 PTPP WF (02/22), AAA2508 PTPP WF (02/22), AAA2508 PTPP WF, ICC22 2508 PTPP, ICC22 2508 PTPP WF, ICC22 2508 PTPP

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- \* Rating for Americo Financial Life and Annuity Insurance Company (Americo), October 2023. Americo Financial Life and Annuity Insurance Company has a financial strength rating of A (Excellent, 3rd out of 15 rating categories). AM Best's rating is assigned after a comprehensive quantitative and qualitative evaluation of a company's balance sheet strength, operating performance, and business profile. AM Best uses a scale of 15 ratings, ranging from "A++" to "F."
- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 59%.
- †† The minimum guaranteed declared interest rate is 0.15%, the minimum guaranteed cap is 1%, and the minimum guaranteed participation rate is 5%.
- § Available upon full surrender, death, or annuitization. The minimum guaranteed rate is 0.15%.