

800-395-1053, Ext. 4002

# ApexAdvantage<sup>®</sup> Annuity Quick Reference

As of 12/5/2024

Carrier Product Features Income Riders	Income Riders Interest Crediting Options <sup>†</sup> Liquidity			
CarrierProductPeaturesIncome RidersAmeritas Life Insurance Corp., Lincoln, NE10-year modified single premium deferred fixed index annuity*+ Highly competitive, income- focused FIA designed to rank among the top products for guaranteed income in the first three years.Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow RiderS or FutureNow Rider With Booster.Financial Strength RatingsIssue Ages 0-85 (Q and NQ)- Income payouts can begin as soon as 30 days, starting at age 50.Choice of an optional Guaranteed Lifetime Withdrawal Benefit (GLWB): FutureNow RiderS or FutureNow RiderAM Best "A" (Excellent) for insurent financial strength. Third highest of 13 ratings Rating as of 7/26/2022.Premium mum per owner without Home Office approval or commission reduction Choice of level or increasing income and covered lives when income begins, not at issue Choice of single or spousal and level or increasing income payouts upon income alcover dives when income designed to to the charts Spousal income designed to to the charts Optional booster upgrade that provides double income upon impairment—no onfinement required Diverse interest crediting options, including a BNP Paribas index option based on performance of a governance-focused index Diverse interest crediting options, including a BNP Paribas index option based on performance of a governance-focused index Diverse interest crediting options, including a BNP Paribas index option based on performance of a governance-focused index Diverse interest crediting options, including a BNP Paribas index option based <b< td=""><td>One-Year S&amp;P 500<sup>®</sup> Point-to-Point w/ Par. Rate One-Year</td><td>Liquidity Penalty-Free Withdrawals 10% of account value annually after Year 1 or required minimum distribution (RMD) associated with the policy. Surrender Schedule (+- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% Maiver of Surrender Charge Riders Included at no additional cost: • Confinement. • Terminal Illness. • Home Health Care.* Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest credited at the nonforfeiture interest rate, currently 2.45%.</td><td>Available States Available in all states <i>except</i> CA and NY. ApexAdvantage: AK, AL, AR, AZ, CO, CT, DC, DE, FL<sup>1</sup>, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY 1. Waiver for Home Health Care not approved.</td></b<>	One-Year S&P 500 <sup>®</sup> Point-to-Point w/ Par. Rate One-Year	Liquidity Penalty-Free Withdrawals 10% of account value annually after Year 1 or required minimum distribution (RMD) associated with the policy. Surrender Schedule (+- MVA*) 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% Maiver of Surrender Charge Riders Included at no additional cost: • Confinement. • Terminal Illness. • Home Health Care.* Minimum Guaranteed Surrender Value (MGSV) 87.50% of premium less withdrawals plus interest credited at the nonforfeiture interest rate, currently 2.45%.	Available States Available in all states <i>except</i> CA and NY. ApexAdvantage: AK, AL, AR, AZ, CO, CT, DC, DE, FL <sup>1</sup> , GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, WY 1. Waiver for Home Health Care not approved.	

In approved states, ApexAdvantage Index Annuity (Form ICC22 2707 with ICC22 2707-SCH or 2707 with 2707-SCH) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group®. Ameritas and Legacy Marketing Group are separate, independent entities. ApexAdvantage Index Annuities are modified single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. ApexAdvantage is a registered service mark and FutureNow Rider is a service mark of Legacy Marketing Group. Ameritas<sup>®</sup> is a registered service mark of Ameritas Life Insurance Corp.

Withdrawals may be subject to income tax. If withdrawals are made before age 59½, they also may be subject to an IRS penalty tax. Ameritas and their authorized representatives do not give legal or tax advice. It is recommended that tax advisers be consulted.

The S&P MARC 5% Index, launched on 3/27/2017, is a new index with limited historical information. For index information, see https://www.spglobal.com/spdji/en/indices/strategy/sp-marc-5-index/#overview. The S&P 500<sup>®</sup> Index and S&P MARC 5% Index are products of S&P Dow Jones Indices LLC or its affiliates ("SPDJI") and have been licensed for use by Ameritas Life Insurance Corp. and its affiliates. Standard & Poor's<sup>®</sup> and S&P<sup>®</sup> are registered trademarks of Standard & Poor's Financial Services LLC ("S&P") and Dow Jones<sup>®</sup> is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"). The ApexAdvantage policy is not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, or their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

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- \* May vary by state and may not be available in all states. Check current State Approval Matrix.
- \*\* Multiple by the prenium accumulation value during the accumulation phase and by the benefit base during the withdrawal phase.
- + The minimum participation rate is 10% for all index options; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.00%.



## FlexMark Select<sup>®</sup> Series Annuity Quick Reference

As of 12/05/2024

Insurance Carrier	Product	Product Features	Income Riders**	Premium Bonus	Interest Crediting Options <sup>†,††</sup>	Liquidity	Available States
Ameritas Life Insurance Corp., Lincoln, NE Financial Strength Ratings AM Best "A" (Excellent) for insurer financial strength. Third highest of 13 ratings. Rating as of 4/22/2022. Standard & Poor's "A+" (Strong) for insurer financial strength. Fifth highest of 21 ratings. Rating as of 7/26/2022. Ameritas Mutual Holding Company's ratings include Ameritas Life Insurance Corp. and Ameritas Life Insurance Corp. of New York.	FlexMark Select Series 10-year single premium deferred fixed index annuities* Issue Ages 0-85 (Q and NQ) Premium • \$25K min. Year 1. • \$5K min. additional (Year 1 only). • \$2M max. per owner without Home Office approval or commission reduction (\$1M on bonus products for issue ages 75+). Sweep (Allocation) Dates 5 <sup>th</sup> , 15 <sup>th</sup> , and 25 <sup>th</sup> of each month. Applications, requirements, and premium must be received in good order one business day prior to the sweep date.	<ul> <li>No-cost income rider (guaranteed lifetime withdrawal benefit rider).**</li> <li>Optional upgraded income rider** with: <ul> <li>Level or lifestyle payout.</li> <li>Income booster for declining health.*</li> </ul> </li> <li>Vesting premium bonus on "Plus" products.*</li> <li>Rate banding offers upgraded rates for larger Accumulation Values (AV).</li> <li>Choice to "buy up" the rates on fee strategies.1</li> <li>Two proprietary indices allow for broad diversification and limited volatility.</li> <li>Extra one-time 10% emergency withdrawal after Year 1.*</li> <li>Minimum Guaranteed Surrender Value (MGSV) is 87.50% of premium (90% in NJ) less withdrawals, plus interest credited at the Standard Non-Forfeiture Interest Rate, currently 2.45%.</li> <li>Death benefit is greater of AV plus any bonus account or MGSV.</li> </ul>	<ul> <li>Choice of three guaranteed lifetime withdrawal benefit (GLWB) riders at policy issue:</li> <li>Basic GLWB Income Rider</li> <li>Automatically included at no cost!</li> <li>4% Premium Accumulation Rate (PAR) compounded for up to 10 years.</li> <li>Payouts can start after Year 1 and age 50.</li> <li>No restart.</li> <li>MyFit Income Rider®</li> <li>7% PAR compounded for up to 10 years.</li> <li>Optional 10-year restart.</li> <li>Choice of level or lifestyle payout option when payouts begin.</li> <li>The lifestyle payout option provides increased payouts. The increased benefit period is based on attained age when payouts start.</li> <li>Payouts can start after Year 1 and age 50.</li> <li>1.15% annual charge.</li> <li>MyFit Income Rider With Booster*</li> <li>Same as MyFit Income Rider, plus double payouts for impairment in 2 of 6 activities of daily living (ADLs).</li> <li>1.25% annual charge.</li> </ul>	Vesting Premium Bonus* <u>Select Plus:</u> • 6%. <u>LT Plus:</u> • 4%. • 2% (CA, IN, and MO). <b>10-Year Vesting</b> <u>Schedule*</u> (% vested at end of year) <u>Select Plus:</u> 0, 5, 10, 15, 20, 30, 45, 60, 75, 90, 100% <u>LT Plus:</u> 0, 5, 15, 25, 35, 45, 55, 65, 80, 90, 100% Vested <i>and</i> non-vested values are included in the death benefit.	AV:         Standard Band \$0-\$109,999 No Fee         Upgraded Band \$200,000+ No Fee         Feet           S&P 500° 1Y PTP w/ Cap: Select and LT:         7.10%         9.40%         7.45%         9.75%           Plus and LT Plus:         6.65%         8.90%         6.95%         9.52%           Russell 2000° 1Y PTP w/ Cap: Select and LT:         8.10%         10.45%         8.25%         10.70%           Plus and LT Plus:         7.65%         9.85%         7.80%         10.10%           BNPP Momentum 5 Index <sup>6</sup> 1Y PTP w/ Par. Rate: Select and LT:         160%         205%         170%         210%           Plus and LT Plus:         150%         195%         160%         200%           US Innovative Leaders 5 Index <sup>6</sup> 1Y PTP w/ Par. Rate:         140%         180%         150%         185%           S&P 500 2Y PTP w/ Par. Rate:*         Select and LT:         62%         77%         64%         79%           Plus and LT Plus:         140%         180%         150%         185%         S&P 500         21 PTP         w/ Par. Rate:*           Select and LT:         62%         77%         64%         79%         Plus and LT Plus:         195%         240%         200%         255%           US Innovative Leaders 5 Index <sup>6</sup> 2Y PTP <td< td=""><td>Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* Extra one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus (CA, IN, and MO): 8, 7.75, 6.75, 5.75, 4.70, 3.65, 2.60, 1.50, 0.60, 0% Waiver of Surrender Charge Riders* • Confinement. • Terminal Illness • Home Health Care.</td><td>Select and Plus: AL, AR, AZ, CO, DC, FL<sup>1</sup> (0–64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY LT and LT Plus: AK, CA<sup>1,2,3,4,5,6,7</sup>, CT, DE, FL<sup>1</sup> (65+), HI, ID, IN<sup>3</sup>, MA<sup>1,5</sup>, MN<sup>8</sup>, MO<sup>3</sup>, NH<sup>9</sup>, NJ<sup>9</sup>, NM, NV, OH, OK, OR<sup>8</sup>, PA<sup>8</sup>, SC, TX, UT<sup>8</sup>, WA<sup>8</sup> 1. No Home Health Care Waiver. 2. No Income Booster. 3. 2% bonus and 9-year surrender schedule apply. 4. No MVA. 5. No Confinement Waiver. 6. No Terminal Illness Waiver. 7. No extra 10% emergency w/d. 8. Fee interest crediting options not available. 9. No 2-year strategies.</td></td<>	Penalty-Free Withdrawals Years 2–10: 10% of vested account value annually or required minimum distribution (RMD) associated with the policy. Additional Emergency Access* Extra one-time withdrawal up to 10% without surrender charge or MVA, available after Year 1. Surrender Schedule (+/- MVA)* Select and Plus: 10, 10, 10, 9, 9, 8, 7, 6, 4, 2, 0% LT and LT Plus: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0% LT and LT Plus (CA, IN, and MO): 8, 7.75, 6.75, 5.75, 4.70, 3.65, 2.60, 1.50, 0.60, 0% Waiver of Surrender Charge Riders* • Confinement. • Terminal Illness • Home Health Care.	Select and Plus: AL, AR, AZ, CO, DC, FL <sup>1</sup> (0–64), GA, IA, IL, KS, KY, LA, MD, ME, MI, MS, MT, NC, ND, NE, RI, SD, TN, VA, VT, WI, WV, WY LT and LT Plus: AK, CA <sup>1,2,3,4,5,6,7</sup> , CT, DE, FL <sup>1</sup> (65+), HI, ID, IN <sup>3</sup> , MA <sup>1,5</sup> , MN <sup>8</sup> , MO <sup>3</sup> , NH <sup>9</sup> , NJ <sup>9</sup> , NM, NV, OH, OK, OR <sup>8</sup> , PA <sup>8</sup> , SC, TX, UT <sup>8</sup> , WA <sup>8</sup> 1. No Home Health Care Waiver. 2. No Income Booster. 3. 2% bonus and 9-year surrender schedule apply. 4. No MVA. 5. No Confinement Waiver. 6. No Terminal Illness Waiver. 7. No extra 10% emergency w/d. 8. Fee interest crediting options not available. 9. No 2-year strategies.

In approved states, FlexMark Select Index Annuities (Form 2705 with 2705-SCH or 2705-SCH-L) and riders are issued by Ameritas Life Insurance Corp. (Ameritas) located at 5900 O Street, Lincoln, NE 68510. Products are designed in conjunction with Ameritas and exclusively marketed by Legacy Marketing Group<sup>®</sup>. Ameritas and Legacy Marketing Group are separate, independent entities. FlexMark Select Index Annuities are single premium deferred annuities that offer a fixed interest option and index interest options. The index options are not securities. Keep in mind, your clients are not participating in the market or investing in any stock or bond. Policies, index strategies, and riders may vary and may not be available in all states. Optional features and riders may have limitations, restrictions, and additional charges. Product guarantees are based on the claims-paying ability of Ameritas Life Insurance Corp. Refer to brochures for additional details. FlexMark Select and MyFit Income Rider are registered service marks of Legacy Marketing Group. Ameritas® is a registered service mark of Ameritas Life Insurance Corp. Unless otherwise specified, any person or entity referenced herein is not an affiliate of Ameritas or any of its affiliates.

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- \* May vary by state and may not be available in all states. Check current State Approval Matrix.
- \*\* GLWB income riders are not available with all tax-qualified plan types. See Income Riders column for cost.
- † Fee and multi-year options are not available in all states. On the 1-year fee options, a 1% fee is deducted at the beginning of each 1-year index period. On the 2-year fee options, a 2% fee is deducted at the beginning of each 2-year index period. Indexes not in existence for at least 10 years may not be illustrated in some states. The minimum participation rate is 15% for all index options; the minimum guaranteed cap is 1% for index options without a fee and 1.50% for index options with a fee; the guaranteed minimum interest rate (GMIR) for the fixed account is 2.00%. The BNP Paribas Momentum Multi-Asset 5 Index, also known as the BNP Momentum 5 Index, launched on 1/27/2017. The INDEX Paribas Momentum 5 Index for the fixed f
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- Ş US Innovative Leaders 5 Index launched on 1/28/2020. They are new indexes with limited historical information. For index information, visit https://momentum5index.bnpparibas.com and https://innovativeleaders.bnpparibas.com.



# LibertyMark Freedom<sup>®</sup> Series Annuity Quick Reference

As of 11/21/2024

Insurance Carrier	Product	Features	Withdrawals/ Surrender <sup>⁺</sup>	Interest Crediting Options						Minimum Guarantees	Approved States																	
Americo Financial Life and Annuity Insurance Company, Kansas	LibertyMark Freedom Series single premium deferred fixed indexed annuities* Product Version Bonus (Years)	with freedom from mandatory fees. UI • Simple yet powerful S&P af 500° (Q Index* options. acc	Penalty-Free Withdrawals Up to 10% of AV annually after the first year. RMDs accepted Year 1 per	Withdrawals	10, 10 Plus 10 LT 10 LT Plu				7	Guaranteed Minimum Value (GMV) 87.5% of premium, minus any	<u>10 and 10 Plus</u> : AR, AZ, CO, DC, GA, HI, IA, IL, IN, KS, KY, LA, MA <sup>1</sup> , MD <sup>2</sup> ,																	
				after the first year. RMDs accepted Year 1 per		No Fee	1.75% Fee	No Fee	1.75% Fee	No Fee	1.50% Fee	gross withdrawals and applicable premium tax, plus interest credited at the	ME, MI, NC, ND, NE, NM, RI, SD, TN, VT, WI, WV, WY															
City, MO Financial	10, 10 LT         NA         10           10 LT (CA)         NA         9           10 Plus, 10 LT Plus         7%         10	<ul> <li>7% upfront premium bonus on "Plus" products (6% in CA).</li> </ul>	company practice (subject to chargeback). The minimum withdrawal	1-Yr S&P 500 PTP w/ Cap	8.45%	13.65%	6.40%	10.40%	8.25%	12.45%	Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender,	<u>10 LT and 10 LT Plus</u> : AK, CA <sup>3</sup> , CT, DE, FL <sup>3</sup> , ID, MN, MO <sup>2</sup> , MT, NH, NJ <sup>2</sup> , NV, OH <sup>2</sup> ,																
Strength Rating	10 LT Plus (CA)         6%         9           7         NA         7	Fee/no-fee options—	amount is \$500, with a minimum remaining	2-Yr S&P 500 PTP w/ Par.	72%	100%	53%	81%	68%	92%	death, or annuitization.	OK, OR, PA <sup>2</sup> , SC, TX, UT <sup>2</sup> , VA, WA <sup>2</sup>																
AM Best "A" (Excellent) for financial strength. 3rd	Heritage Maximizer <sup>se</sup> Optional enhanced death benefit rider,	<ul> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.†</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.+†</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.†</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement*.†</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.+†</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement.*.+</li> <li>Accepts Q and NQ money; traditional, Roth, Inherited (spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> <li>Surrender Schedule</li> <li>Surrender Schedule<!--</td--><td rowspan="3"><ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing</li> </ul></td><td rowspan="2">participation rates to upgrade earnings potential. • Index gains credit at death. • No market value</td><td rowspan="2">participation rates to upgrade earnings potential. Index gains credit at death. No market value No market value</td><td>Surrender Schedules</td><td>1-Yr S&amp;P 500 IQ Index** PTP w/ Cap</td><td>14.90%</td><td>N/A</td><td>8.85%</td><td>N/A</td><td>13.25%</td><td>N/A</td><td>Value Interest Rate: 3.00%, effective with contracts issued on or after 10/1/2024</td><td><u>Z:</u> AK, AR, AZ, CA<sup>3</sup>, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA<sup>1</sup>, MD<sup>2</sup>,</td></li></ul>	<ul> <li>participation rates to upgrade earnings potential.</li> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Waiver of Surrender Charges Upon Nursing</li> </ul>	participation rates to upgrade earnings potential. • Index gains credit at death. • No market value	participation rates to upgrade earnings potential. Index gains credit at death. No market value No market value	Surrender Schedules	1-Yr S&P 500 IQ Index** PTP w/ Cap	14.90%	N/A	8.85%	N/A	13.25%	N/A	Value Interest Rate: 3.00%, effective with contracts issued on or after 10/1/2024	<u>Z:</u> AK, AR, AZ, CA <sup>3</sup> , CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA <sup>1</sup> , MD <sup>2</sup> ,				
highest of 15 ratings.	<ul> <li>available with non-bonus products, that provides a 30% death benefit bonus on the entire Accumulation Value.</li> <li>Eligible for lump-sum payout upon</li> </ul>														12, 11.5, 11, 10.5, 10, 9, 8, 7, 6, 5, 0%.	1-Yr S&P 500 IQ Index** PTP w/ Par.	75%	105%	55%	85%	71%	97%	(subject to change quarterly). Guaranteed Minimum Declared Rates	ME, MI, MN, MO <sup>2</sup> , MT, NC, ND, NE, NH, NJ <sup>2</sup> , NM, NV, OH <sup>2</sup> , OK, OR, PA <sup>2</sup> , RI, SC,				
Rating as of 11/21/2024	<ul><li>death after three years.</li><li>No underwriting required.</li><li>Only costs 0.30% annually, deducted</li></ul>												9.2, 9.2, 8.2, 7.2, 6.2, 5.2, 4.2, 3.1, 2.1, 1, 0%.	1-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par.	180%	249%	129%	199%	168%	227%	Cap: 1%. Participation	SD, TN, TX, UT <sup>2</sup> , VA, VT, WA <sup>2</sup> , WI, WV, WY <u>Heritage Maximizer</u> :						
	<ul> <li>at the end of each contract year.</li> <li>Not approved with "Plus" products or in MD, MO, NJ, OH, PA, UT, and WA.</li> </ul>											Infinement         13, 13, 12.5, 11.5, 10.5, 9.5, 14.5, 10.5, 9.5, 14.5, 10.5, 9.5, 14.5, 14.5, 10.5, 9.5, 14.5,	Rate: 5%. Declared Interest Option: 0.15%.	Not approved with "Plus" products. 1. Waiver of Surrender Charges														
	Issue Ages Ages Product Version (Q, NQ)											<ul> <li>(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	<ul> <li>(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++</li> <li>Death Benefit—Greatest of 100% of AV (130% with</li> </ul>	(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++ • Death Benefit—Greatest	(spousal), and SEP IRAs; and non-contributory 403(b)/TSA plans.++ • Death Benefit—Greatest of 100% of AV (130% with	4.2, 3.1, 2.1, 1, 0%. <u>7</u> :	PTP w/ Par. 1-Yr SG Laser Index <sup>§</sup> PTP	176%	246%	129%	200%	166%	226%		Upon Nursing Home or Hospital Confinement Endorsement not available. 2. Heritage Maximizer not available. 3. State-specific surrender schedule applies (for ages 65+ in FL on 10 LT Plus).
	7, 10, 10 LT         0-85           10 Plus, 10 LT Plus         0-80           Heritage Maximizer         0-75																		Death Benefit—Greatest of 100% of AV (130% with and El variations     and El variations	w/ Par. 2-Yr SG Laser Index <sup>§</sup> PTP w/ Par.	243%	340%	179%	276%	229%	312%		
	<ul><li>Premium</li><li>\$10,000 minimum, Q and NQ.</li></ul>	of premium less prior gross withdrawals,† or GMV	f premium less prior gross	Declared Interest Option	4.50%	N/A	3.20%	N/A	4.15%	N/A																		
	<ul> <li>\$2 million max. per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+).</li> </ul>	at death.		Rates effective 11/21/2024, and subject to Check LegacyNet <sup>®</sup> for updates.			to change.																					
	Index Dates																											
	• 7th, 14th, 21st, or 28th of the month.																											

LibertyMark Freedom Forms: Series 321-7 (12/22), 321-10 (12/22), 321-10B (12/22), 2509, 2181. AAA321-7 (12/22), AAA321-10 [12/22]; AAA321-10 DP (06/23), AAA321-10B (12/22), AAA321-10B DP (06/23), AAA2509 PTPP (02/22), AAA2509 PTPP WF (02/22), AAA2509 PTPC (02/22), AAA32509 PTPC WF (02/22), AAA2509 PTPC WF (02/22), AAA2 Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ACA4139 (04/13), APA4139 (05/06), ASD4139 (05/06), ATX4139 (05/06). Products are single premium deferred fixed indexed annuities underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kańsas City, MO, and may vary in accordance with state laws. Products are designed and exclusively marketed by Legacy Marketing Group®, an independent, authorized agency of Americo. Some products and benefits may not be available in all states. Certain restrictions and variations apply. Consult contract and riders for all limitations and exclusions. LibertyMark Freedom is a registered service mark, and Heritage Maximizer is a service mark, of Legacy Marketing Group.

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\* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix

\*\* Also known as the S&P 500 IQ 0.5% Decrement Index.

- † Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.
- In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.

11 In CA, 403(b) transfers into new 403(b) annuity contracts are not ac § Also known as the SG Lead Asset Select Exposure Rotation Index.

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### **ClassicMark® Series Annuity Quick Reference**

As of 11/21/2024

Insurance Carrier	Product	Features	Withdrawals/InterestFeaturesSurrender <sup>§</sup> Crediting StrategiesMin. Guaranteed		Min. Guaranteed Rates	Approved States		
Americo Financial Life and Annuity Insurance Company, Kansas City, MO Financial Strength Rating: AM Best "A" (Excellent) for financial strength. 3rd highest of 15 ratings. Rating as of 11/21/2024	ClassicMark Series single premium deferred fixed indexed annuities*         Product       Upfront Premium Bonus         10, 10 LT       NA         10 Plus       4%         10 LT Plus       3%         Heritage Maximizer <sup>SM</sup> Optional enhanced death benefit rider that provides a death benefit after Year 3 of 130% of the entire AV.         • Available on all product versions, except in MD, MO, NJ, OH, PA, UT, and WA.       • Current charge is 0.30%, deducted at the end of each contract year.         Issue Ages       Ages         Product Version       (Q, NQ)         10, 10 LT       0-90         10 Plus, 10 LT Plus       0-80         Heritage Maximizer       0-75         Premium       \$10,000 minimum, Q and NQ.         \$2 million maximum per owner without Home Office approval or commission reduction (\$1 million on bonus products or for issue ages 76+).         Index Dates	<ul> <li>Index gains credit at death.</li> <li>No market value adjustment (MVA).</li> <li>Issues to ages 86–90 with a five-year</li> </ul>	Penalty-Free Withdrawals           Up to 10% of AV annually.           The minimum withdrawal amount is \$500, with a minimum remaining surrender value of \$2,000.           Surrender Schedules           10 (Ages 0–85):           13, 12, 11, 10.50, 10, 9, 8, 7, 6, 5, 0%.           10 LT (Ages 0–85):           10.20, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%.           10 and 10 LT (Ages 86–90): 8, 7, 6, 5, 3, 0%.           10 LT Plus: 13, 9.20, 8.20, 7.20, 6.20, 5.20, 4.20, 3.10, 2.10, 1, 0%.           10 Plus: 14, 13, 12.50, 11.50, 10.50, 9.50, 8.50, 7.50, 6.50, 5.50, 0%.           Check Sales Guide for CA and FL variations.	1-Yr S&P 500 PTP w/ Cap 2-Yr S&P 500 PTP w/ Par. 1-Yr S&P 500 IQ Index** PTP w/ Cap 1-Yr S&P 500 IQ Index** PTP w/ Par. 1-Yr Gold PTP w/ Par. 1-Yr GG Laser Index' PTP w/ Par. 2-Yr SG Laser Index' PTP w/ Par. 2-Yr SG Columbia Adaptive Risk Allocation Index PTP w/ Par. 2-Yr FG Columbia Adaptive Risk Allocation Index PTP w/ Par. 5-Yr FUSION Strategy <sup>it</sup> Fixed Rate on Gain: Par. Rate: Declared Interest Option Rates effective 11/21/2024, and s LegacyNet <sup>®</sup> for updates.	10, 10 LT 8.65% 71% 14.50% 74% 52% 174% 240% 176% 242% 6% 121% 4.30% subject to char	10 Plus, 10 LT Plus           7.60%           62%           11.55%           65%           46%           153%           211%           153%           211%           5%           116%           3.80%           nge. Check	Guaranteed Minimum Value: 87.5% of premium, minus any gross withdrawals and applicable premium tax, plus interest credited at the Guaranteed Minimum Value Interest Rate (GMVIR), available upon full surrender, death, or annuitization. Current Guaranteed Minimum Value Interest Rate: 3.00%, effective with contracts issued on or after 7/1/2024 (subject to change quarterly). Cap: Minimum guaranteed cap is 1%. Participation Rate: Minimum guaranteed participation rate is 5%. Fixed Rate on Gain: Minimum guaranteed fixed rate on gain is 0.50%. Declared Interest Account: Minimum guaranteed annual interest rate is 0.15%.	<ul> <li><u>10 and 10 Plus</u>:</li> <li>AR, AZ, CO, DC, GA, HI,</li> <li>IA, IL, IN, KS, KY, LA,</li> <li>MA<sup>1</sup>, MD<sup>2</sup>, ME, MI, NC,</li> <li>ND, NE, NM, RI, SD,</li> <li>TN, VT, WI, WV, WY</li> <li><u>10 LT and 10 LT Plus</u>:</li> <li>AK, CA, CT, DE, FL, ID,</li> <li>MO<sup>2</sup>, MN, MT, NH, NJ<sup>2</sup>,</li> <li>NV, OH<sup>2</sup>, OK, OR, PA<sup>2</sup>,</li> <li>SC, TX, UT<sup>2</sup>, VA, WA<sup>2</sup></li> <li>1. Waiver of Surrender Charges Upon Nursing Home or Hospital Confinement Endorsement not available.</li> <li>2. Heritage Maximizer not available.</li> </ul>

ClassicMark Forms: Series 411, 4204, 2181. AAA411 LG10 (12/22), AAA411 LG10 DP (06/23), AAA411 LG86+ (12/22), AAA411 LG86+ DP (06/23), AAA4204, AAA2181; ICC22 411 LG10, ICC22 411 LG10, ICC22 411 LG10B, ICC19 4204. Waiver of Surrender Charge Upon Nursing Home or Hospital Confinement Endorsement (not available in MA): AAA4139 (05/06), ACA4139 (05/06), ACA411 LG10 (05/06), ACA4139 (05/06), ACA4139

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- \* Subject to state availability. Certain restrictions may apply. Check current State Approval Matrix.
- \*\* Also known as the S&P 500 IQ 0.5% Decrement Index.
- † Also known as the SG Lead Asset Select Exposure Rotation Index.
- tt Also known as the SG Columbia Adaptive Risk Allocation Index Point-to-Point (Without Cap) With Amount on Gain.
- § Withdrawals may be subject to ordinary income tax, and a 10% IRS penalty may apply to withdrawals taken before age 591/2.

§§ In CA, 403(b) transfers into new 403(b) annuity contracts are not accepted.

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### JourneyMark<sup>®</sup> Series Annuity Quick Reference

As of 11/15/2024

Insurance Carrier	Product	Features	Cascade Rider	Expanse Rider	Allocation Options				Liquidity	Approved States
Integrity Life Insurance Company, Cincinnati, OH A proud member of Western & Southern Financial Group Financial Group Financial Group Financial Group Financial Strength Ratings* AM Best: A+ Superior ability to meet ongoing insurance obligations (second highest of 13 ratings; rating held since June 2009). Comdex Ranking:** 96 out of 100 Ratings are correct as of 11/15/2024, and are subject to change.	JourneyMark Series modified single premium deferred fixed indexed annuity products Product Versions Base Product Years Ages JourneyMark 10 0–85 JourneyMark 7 7 0–85 JourneyMark 5 5 86–90 With Cascade Rider JourneyMark 10 0–80 With Expanse Rider JourneyMark 7 7 0–80 With Expanse Rider JourneyMark 7 7 45–80 With Expanse Rider JourneyMark 7 7 45–80 Premium • \$10K min., Q and NQ. • \$5K+ additional premium payments allowed during first contract year. • \$1.5M max., ages 0–75. • \$1M max., ages 76+. Contract Guarantee Nonforfeiture value on 87.5% of the contract's premium minus withdrawals. The current nonforfeiture value is 2.70%. Death Benefit Greater of 100% of account value (AV)—110% with Expanse Rider—plus interest credited as of the date of death, or the nonforfeiture value.	<ul> <li>Choice of accumulation-focused base product without a rider charge or an optional rider upgrade on 7- and 10-year products.</li> <li>Competitive index options with participation rate and no cap, based on indices developed by some of the industry's biggest names—Citi and Goldman Sachs.</li> <li>The option to issue to age 90 with a short, 5-year duration.</li> <li>Waiver of Withdrawal Charge and Market Value Adjustment Rider upon confinement or limited life expectancy. Not available in CA.</li> <li>Accepts Inherited (Stretch) IRA, Inherited Roth IRA, and NQ Stretch.</li> </ul>	<ul> <li>Enhanced Liquidity and Growth Rider</li> <li>Optional upgrade with 7- and 10-year products.</li> <li>Return of Premium benefit: <ul> <li>Available after Year 3 with full premium, less any withdrawals.</li> </ul> </li> <li>Guaranteed Minimum Account Value benefit: <ul> <li>One-time boost that guarantees the AV to be at least 110% at the end of the withdrawal charge period (107% on 7-year product).</li> <li>Percentage is multiplied by premium and premium bonus, minus withdrawals, withdrawal charges, MVA and rider charges.</li> <li>Not available in CA.</li> </ul> </li> <li>Premium bonus: <ul> <li>Available exclusively with 10-year product—6.5%, applied to each premium payment. Vests at 10% per year over 10 years. Vesting schedule varies in CA.</li> </ul> </li> <li>Liquidity: <ul> <li>10% free withdrawals each index year after the first.</li> </ul> </li> <li>Cascade Rider charge: <ul> <li>JourneyMark: 1%.</li> <li>JourneyMark: 7: 0.35%.</li> </ul> </li> <li>Assessed annually during the withdrawal charge period based on the AV.</li> </ul>	Guaranteed Lifetime Withdrawal Benefit Rider Optional upgrade with 7- and 10-year products. Guaranteed Lifetime Withdrawal Benefit: • Performance-driven benefit base that rolls up by: • 10% benefit base bonus (applied to each premium). • 200% of rate of interest credited for up to 15 years (capped at 15% per index year). • Income available in first year (must be age 60+). • Choice of level or increasing payouts. Income Doubler: • 200% income payment for impairment in 2 of 6 ADLs. • Available after 3 index years. Enhanced Death Benefit: • 110% of AV, including any interest paid on death. • Payable as a lump sum after the third index year if income isn't activated. Liquidity: • 10% free withdrawals each index year after the first. Expanse Rider charge: 1% • Assessed annually at the end of the index year based on the beginning-of-year GLWB benefit base.	Current Par. Rates <sup>†</sup> Citi Flexi-Beta 5 I JourneyMark 7: JourneyMark 5: Citi Flexi-Beta 5 I JourneyMark 7: JourneyMark 7: JourneyMark 7: JourneyMark 7: JourneyMark 7: JourneyMark 7: JourneyMark 5: Goldman Sachs I JourneyMark 7: JourneyMark 7: Jou	157% 170% 170% Excess Retu 227% 245% Excess Retu 202% 217% 217% Pathfinder, 7 72% Pathfinder, 7 117% Mariner, 1Y 155% Mariner, 2Y 215% 215% 155% Mariner, 2Y 215% 215% 155% Mariner, 2Y 215% 215% 215% 215% 215% 215% 215% 215%	157% 170% NA um, 2Y Point 227% 245% NA um, 5Y High 202% 217% NA 1Y Point-to-P 72% 2Y Point-to-Pir 117% Point-to-Poir 155% NA Point-to-Poir 215% NA Point-to-Poir 215% NA eclared rates 3.90% 4.20% NA	187% 202% NA -to-Point 272% 290% NA Water Mark 255% NA 'oint 140% nt 185% NA tt 255% NA 57% NA 53% 57% NA	<ul> <li>Penalty-Free Withdrawals</li> <li>Annual withdrawals are available after the first index year without a withdrawal charge or MVA (noncumulative; \$250 minimum):</li> <li>5% with base product.</li> <li>10% with Cascade or Expanse Rider.</li> <li>Withdrawal Charges (+/- MVA)</li> <li>Base Product:</li> <li>JourneyMark:</li> <li>9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 3, 2, 1, 0%</li> <li>JourneyMark 7:</li> <li>9, 8.75, 7.75, 6.75, 5.75, 4.75, 3.75, 0%</li> <li>JourneyMark 5:</li> <li>5, 4, 3, 2, 1, 0%</li> <li>With Cascade Rider or Expanse Rider:</li> <li>OurneyMark 7:</li> <li>9, 8.25, 7.25, 6.25, 5, 4, 3, 2, 1, 0%</li> <li>With Cascade Rider or Expanse Rider:</li> <li>OurneyMark 7:</li> <li>9, 8.25, 7.25, 6.25, 5, 4, 3, 2, 1, 0%</li> <li>Check Sales Guide for details and CA variations.</li> </ul>	Availability: Approved in DC and all states <u>except</u> NY. <b>CA Variations:</b> In California, state- specific withdrawal charges, MVA, and premium bonus vesting schedule apply, and Waiver of Withdrawal Charge and Market Value Adjustment Rider and Guaranteed Minimum Account Value Benefit are not approved.

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